

# HOWDY, I'm TEXAS TAMMY

Howdy, my name is Tammy Francois, otherwise known as Texas Tammy, I've had a passion for helping and serving others in real estate. My core values include Education, Innovation, Honesty, Exceptional Customer Service, Trust and bringing value to my clients. My mission is to help families build wealth through real estate. Before my real estate career, I was a human and veterinary pharmaceutical sales representative with over 10 years of experience in the veterinary industry. I specialized in Equine Sports Medicine and Surgery along with Small Animal Surgery and Medicine. I have a Bachelor of Science Degree in Biology and a minor in Chemistry. I feel blessed to work with amazing clients who become friends and a strong part of my referral network.

## **Personal Life**

Besides real estate, I enjoy working out with my best friend/husband, Eric, by my side. We have a tight workout community with Camp Gladiator. We have done many obstacle course races like Spartan, Tough Mudder, CG Games, 5K's and 10K's to name a few. I also enjoy horseback riding with my father, being outdoors, hiking and camping. I love spending time with my family and friends and hanging out with our two fur babies, Winchester & Kershaw.

# Achievements/Awards

N. Ft Worth Real Producers Top 1000 Agent 2025 Issued by DFW Real Producers 2025

Rising Star Real Estate Agent 2025 Issued by Five Star Professional 2025

Masters Ruby Award 2024 Issued by Century 21 2025

Rookie of the Year 2023 Issued by Century 21 April 2024

Civic Affairs Award 2023 Issued by Century 21 April 2024

Spirit Award 2023 Issued by Century 21 April 2024

### Spirit Award 2022 Issued by Century 21 March 2023

Rockstar Rookie of the Year 2020

Issued by Syneos Health | Johnson & Johnson| May 2021

### Go Giver Award 2020

Issued by Syneos Health | Johnson & Johnson | May 2021

Self Health Rep of the Quarter 2020 Issued by Syneos Health | Johnson & Johnson | Nov 2020

### Dennis "MacDaddy" McFarland Award 2016

Issued by Midwest Veterinary Supply| Nov 2016





Texas Tammy

CENTURY 21 Judge Fite Company is proud of its history of success in serving the real estate needs of the Dallas/Fort Worth Metroplex for more than 85 years. Founded on a simple premise of service, as expressed in the company mission statement: to serve the community, develop people, have fun and achieve profits, Judge B. Fite opened his first office in 1937. He passed on his philosophy to his children, Jim Fite and Jan Fite Miller, who took over operations of the business in 1977. During the 40+ years of the second generation's leadership, our company has grown from one office with eight associates to more than 20 offices and more than 1,000 associates. Ashley Conlon joined as a general sales manager in 2017 and Eric Fite began his role as a chief operating officer in 2018.

With a dedication to heart-driven service and strong family culture, we serve the Dallas/Fort Worth communities. Our turn-key real estate services include insurance, mortgage, title, property management, relocation, commercial, concierge and other market specializations all within Judge Fite Company. Our proven success in the real estate industry confirms our commitment to the profession and dedication to ensure our clients and real estate professionals see Judge Fite Company as a place where they feel at home.

# UR UNIQUES

AWARD - WINNING FAMILY CULTURE SINCE 1937 NO. 1 PLACE TO WORK IN DFW the dallas morning news & dallas business journal BEST TRAINING IN DFW the dallas morning news LOCATIONS ACROSS DFW WITH A GLOBAL NETWORK WE GIVE BACK - MILLIONS CONTRIBUTED TO LOCAL CHARITIES

### OUR MISSION

### CORE VALUES

To serve the community, develop people, have fun and achieve profits.

- 01 honesty and integrity to always do the right thing
- 02 dedication to our clients, profession and community
- 03 world-class service
- 04 commitment to be goal-focused & results-driven
- 05 disciplined to do our job at its best